

Collagen System Training

Make a commitment – text 5 people a day

YOU

Hey, I'm so excited - I have started taking a new marine collagen product that's brand new to the market. I think you'd love it.

THEM

What is it?

YOU

A friend of mine introduced me to it, it's called Collagen Elixir. You should see some of the results people are getting... It's chemical free and clean sourcing.

(if you're already seeing results yourself, you can compliantly share those now).

Want to see some pics?

THEM Yes.

YOU | Send them <u>this link</u> to the picture album

THEY They'll say wow, and probably ask a question about the product.

YOU I actually have a 2-minute video that explains the product, want me to drop it in here?

YOU (send video)

Here you go.

Isagenix Collagen Elixir

THEY

They will either come back with questions, or "how can I order?" or if they drop off, just circle back, and ask

Did you have a chance to watch the video? What are some questions I can answer for you?

YOU You handle objections/answer questions (using images)
Continue to ask

Are there any other questions I can answer for you?

THEM | How do I get started?

YOU

These are the two best options. If these do not work, we can customize something that best fits your budget.

One option is **40 doses** for AUD\$190 + shipping / NZD\$228 + shipping this is for a **4 pack**.

AU: But if you really want to accelerate your results and get the better deal, for just about AUD\$80 more you get 60 does for AUD\$270 which is like getting 4 doses for free. It is a 6 pack.

OR

NZ: But if you really want to accelerate your results and get the better deal, for just about NZD\$100 more you get 60 does for NZD\$324 which is like getting 4 doses for free. It is a 6 pack.

If you let me know which you prefer - I can just send you a pre-loaded cart link for an easy checkout option.

Which works best for you?

THEM The 6-Pack.

YOU Great, I'll send a link right over.

Once they've enrolled:

YOU

Would it be okay if I added you into our FB group? There's an abundance of great people, energy and resources in this group.

THEM | Sounds great.

YOU

Awesome, will do now. Keep your eye out for the group invite. Also, would it excite you to earn AUD\$160/NZD\$172 just for sharing with two of your friends?

YOU

IF YES: I have a 2.5 min video explaining how that works. Want me to drop it in here?

AU Collagen Elixir Opportunity Meeting
NZ Collagen Elixir Opportunity Meeting

YOU IF NO: How much would excite you?

THEM 2000.

YOU

So, if I could show you a way to earn \$2,000 by referring this product you'd be excited to learn? (or if I could introduce you to someone who could teach you how to each \$2,000 by referring this product, would you be open to talking with them?)

THEM Yes.

Book Zoom (either by yourself or with a busines partner), Draw out plan for them.

Drive the line - Ask for 5 names of people that want to look and feel better, and possibly diversify their income.

Click here to watch the video Drive the line